

IntegerHealth

*High Value Healthcare...
Lower Costs & Better Care*

IntegerHealth holds the key to decreasing employer workers' compensation costs while improving the care that employees receive.

We do so by identifying the highest value doctors and hospitals treating employees with workers' compensation claims. Once we identify them the solution defines itself, steer employees to the high value providers because they achieve the best outcomes—get employees back to work fastest and keep them there—at the lowest overall cost.

When the employer has established a provider panel to handle its workers' compensation claims (in Texas, a 504 network), the employer can limit the panel to high value doctors, creating immediate savings.

How We Do It

Employers who self-insure—or non-subscribers who opt out of the workers' compensation system and then self-fund—are in a unique position because they own the medical and pharmacy claims that they pay. Such an employer working with us directs its TPA to send us its claims data. The employer then also sends us its HR records because inside those human resource files live the outcomes of the claims. These data feeds occur monthly over our secure FTP site, and everything is HIPAA and SOC compliant.

Our algorithms group the claims by diagnosis (backs, shoulders, etc.), linking

together all of the related claims on a patient-by-patient basis. We then combine the HR records with the claims and determine how long the employee was off, calculating the cost of the absence—and *the cost of the employee being off can be several times the claims cost!*

After combining the claims and productivity costs, we risk adjust the total. Next we calculate each provider's average risk adjusted cost for each diagnostic category. Those doctors whose average cost for a category is above the group average—the low value providers—are costing the employer too much.

When calculating provider costs, we pool the data so that all of the employers in a given geography benefit from each other's experience. Each employer, however, only sees its own data on our web portal.

Getting Started

To show an employer its opportunity for savings, we model the past three years of the employer's claims data and HR records. The employer's own data shows how much our proprietary analytics could save. We usually charge \$5,000 for this work, and two weeks after receiving the data we meet with the employer and go through the results.

Moving to an ongoing relationship, the employer has access to a portal on our website that contains real-time provider rankings, along with dashboards and various reports. We charge on a PEPM (per employee per month) basis plus a percentage of the net claims savings.

For more information, please call us at (817) 849-9400, contact us through our website at www.integerhealth.com, or email us at info@integerhealth.com.